

**MINUTES OF PRE-BID MEETING HELD AT PESHAWAR
20 OCTOBER 2025**

Package-9: Rehabilitation and Improvement of Flood Affected and Rural Access Roads & Bridges in District Lakki Marwat

- Lot-1: Rehabilitation and Improvement of 01 No. Road of 36.50 KM Length
- Lot-2: Rehabilitation and Improvement of 04-Roads of 25.30 KM Length and 02 Nos. of Bridges

Package-10: Rehabilitation and Improvement of Flood Affected Road in District Lower Kohistan

- Lot-2: Rehabilitation and Improvement of 01-Road of 13.63 KM Length

Package-11: Rehabilitation and Improvement of Flood Affected and Rural Access Roads in District Abbottabad, Mansehra and Torghar

- Lot-1: Rehabilitation and Improvement of 03 No. Roads of 36.41 KM Length
- Lot-2: Rehabilitation and Improvement of 02 No. Roads of 27.10 KM Length

Package-12: Rehabilitation and Improvement of Flood Affected and Rural Access Roads & Bridge in District Chitral and Tank

- Lot-1: Rehabilitation and Improvement of 02 No. Roads of 31.40 KM Length
- Lot-2: Rehabilitation and Improvement of 06 No. Roads of 40.84 KM Length and 01 No. Bridge

The pre-bid meeting was convened and chaired by the Project Director (PD), Project Implementation Unit (PIU), Khyber Pakhtunkhwa Rural Accessibility Project (KP-RAP), Communication and Works Department (C&WD) Peshawar, in PIU KP-RAP Office on 20 October 2025. Following staff attended:

- (1) Project Director, PIU, KP-RAP, C&W Department, GoKP
- (2) Deputy Director (Contract Management and Coordination), PIU, KP-RAP, C&W Department, GoKP
- (3) Deputy Director (Constructions), PIU, KP-RAP, C&W Department, GoKP
- (4) Procurement Specialist, PIU, KP-RAP, C&W Department, GoKP
- (5) Other PIU Staffs

02. Project Director, PIU welcomes and brief the participants (list attached as **Annexure-A**) regarding the Project. Then Project Director invited Deputy Director (Contract Management & Coordination) and Procurement Specialist to explain the bidding document.

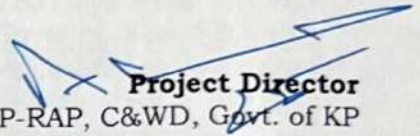
03. Procurement Specialist and Deputy Director (Contract Management & Coordination) explained the bidding documents particularly the contents of Section-1 (Instructions to Bidders), Section-2 (Bid Data Sheet), Section-3 (Evaluation and Qualification Criteria), Section-4 (Bidding Forms) and Section-8 (Particular Conditions of the Contract). The meeting was held in two parts. During the first part, the PIU explained in detail by reading through the important clauses on preparation of bids and application of evaluation criteria (financial and experience). Moreover, the Section-4 of the bidding documents were explained to the bidders covering the standard format of different forms and the bidders were stressed to use the standard format of forms while submitting the bids.

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04. During second part of the meeting, the participants were invited for any queries. Bidders were advised to submit their written query(s) to PIU for written replies / advice accordingly. The queries raised by the bidders were mainly related to bid security, extension of bid submission deadline, requirements on JV arrangement, qualification criteria, the particular conditions of contract etc. In response to some queries, Project Director informed that Bid Security from Insurance Companies and / or in the form of Swift Messages would not be in line with Bidding Document.

05. The participants were informed that the ESMPs for the respective lots under the four (04) packages have been issued together with the Bidding Documents and are considered an integral part of the Bidding Documents.

06. The meeting was concluded with a vote of thanks to and from all the participants. The queries received in PIU and corresponding replies thereto are attached as **Annexure-B**.


Project Director
PIU, KP-RAP, C&WD, Govt. of KP
Peshawar Pakistan

QUERIES / OBSERVATION & RESPONSE MATRIX
KHYBER PAKHTUNKHWA RURAL ACCESSIBILITY PROJECT
COMMUNICATION AND WORKS DEPARTMENT, GOVERNMENT OF KHYBER PAKHTUNKHWA
BIDDING DOCUMENTS PACKAGE 9, 10, 11 AND 12

S. No	Bidders Queries / Observations	Response
1	Can a bidder submit bids for multiple lots/packages	Yes. Bidders may bid for one or multiple lots. Award will be based on the lowest evaluated cost combination, subject to meeting combined qualification criteria. [See Section-III of Issued Bidding Documents]
2	What is the deadline for bid submission and opening.	Bid submission deadline is 21 November 2025 at 1100 hrs (PST). Opening will be on the same day at 1130 hrs at PIU Office, House No. 14 F(A), Khushal Khan Khattak Road, University Town Peshawar. [See Bid Data Sheet of Issued Bidding Documents]
3	Is electronic submission allowed.	No. Only hard copy submission is allowed as per ITB 22 of issued bidding documents.
4	What is the required Bid Security amount and form.	Bid security shall be submitted as a bank guarantee or CDR in Pak Rupees, as specified in the issued bidding documents for each Lot.
5	What is the bid validity period.	120 days from the date of bid opening as specified in ITB 18 Bid Data Sheet of Issued Bidding Documents.
6	Is there an advance payment provision.	Yes, Mobilization Advance payment of 15% of the contract amount will be provided in two parts subject to fulfilment of codal formalities and upon submission of an advance payment guarantee specified in the Particular Condition of Contract (PCC) of Issued Bidding Documents.
7	Is price adjustment applicable during the contract.	Yes. Price adjustment is applicable based on indices for fuel, labor, cement, steel, etc. Base date is 28 days prior to bid submission deadline. [See Table of Adjustment (Section IV) of Issued Bidding Documents]
8	What is the contract completion time.	Refer to Particular Conditions of Contract of Issued Bidding Documents.
9	What are the financial resource requirements.	Bidders must demonstrate access to cash flow (liquid assets, lines of credit, etc.) net of current commitments. [See Section III, 3.1 of Issued Bidding Documents]
10	What is the required Average Annual Construction Turnover.	The required minimum average annual construction turnover for each Lot is defined under Section-III, 3.2 of Issued Bidding Documents. Bidders must meet this over the past five (05) years. For JVs, combined turnover is allowed with minimum percentages per member as defined under section-III, 3.2 of issued bidding document.

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11	What about experience in Environmental and Social (ES) aspects.	Bidders must demonstrate experience managing ES risks such as: Traffic management, Cultural heritage protection, Work at height/fall protection, Control of infectious and communicable diseases (HIV/AIDS, COVID-19, etc.) [See Section III, 4.2(c) of issued bidding documents]
12	Are specialized subcontractors allowed to meet qualification.	No. Specialized subcontractors are not applicable for qualification purposes. The Bidder/JV must meet the criteria.
13	How will non-material nonconformities in qualification be handled.	As per ITB 30, non-material nonconformities may be waived or clarified without affecting bid price. Material deviations will lead to disqualification.
14	If a JV wants to Bid, can one member of JV give complete Bid Security on behalf of JV.	Please refer to ITB 19.8 of the Bidding Document which states: <i>“The Bid Security or the Bid-Securing Declaration of a JV shall be in the name of the JV that submits the Bid. If the JV has not been legally constituted into a legally enforceable JV at the time of Bidding, the Bid Security shall be in the names of all future members as named in the letter of intent referred to in ITB 4.1 and ITB 11.2.”</i>
15	Instruction to Bidders Clause 48.1 & 48.2: Refer to above clauses 10% Performance Security for Environmental and Social (ES) & 02% Performance Security for Contract amount is demanded separately, we hereby request you please to change it from 10% to 7% to decrease the financial liability on the Bidders.	<i>Successful Bidder shall submit 10% of the Accepted Contract Amount as Performance Security in the shape of Bank Guarantee.</i> <i>Successful Bidder shall submit 02% of the Accepted Contract Amount as an Environmental and Social (ES) Performance Security in the shape of Bank Guarantee.</i> <i>(Follow Issued Bidding Documents)</i>
16	We hereby humbly request you please extend the bid submission date by only 3 weeks as given me schedule is not enough to prepare the technical bids along with quote/pricing huge BOQ items of 7 lots of 4 packages.	KP-RAP is a Government of Khyber Pakhtunkhwa priority project and sufficient time of total 42 Calendar Days have already been given for preparation of bids, therefore, the request of extension of bid submission deadline cannot be entertained and bidder must follow the instructions as per issued

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		bidding documents.
17	Performance Security and Environmental & Social Performance Security need to be revisited and reduced to 05% each (total 10%), further requesting to furnish by the successful Bidder in the shape of an Insurance Bond of "AA" rating, which definitely helps out in timely completion of projects.	Insurance Guarantees are not acceptable, therefore, bidders are required to furnish the Bid Security, as well as Performance Security and Mobilization Advance Guarantee (for whom applicable), should be furnished in the form of bank guarantee mentioned in the issued bidding documents.
18	Minimum average annual construction turnover needs to be reduced significantly for healthy participation as the execution in the last 04 years was not carried out due to above stated major reasons/constraints.	The average annual construction turnover is based on the Procurement Regulation and as per the prevailing Construction Industry. Therefore, the request cannot be entertained and follow the instructions as per issued bidding documents.
19	It is requested to consider only one number of similar nature contracts that have been satisfactory and substantially completed in the last 10 years.	The request of 01 project consideration instead of 02 project cannot be entertained as the bidding documents are already approved by the bank. Therefore, please follow the instructions as per issued bidding documents.
20	A minimum construction experience against key construction activities in any one year for the last 05 years should also be reduced substantially and be considered execution in the General Construction Experience period.	The key quantities have been worked out keeping in mind the quantities to be executed under the said 04 packages and completion period. Therefore, please follow the instructions as per issued bidding documents.
21	Performance Security: As per current notification of KPK Govt. contractors can Submit insurance Guarantee / Bond for Performance security. Will insurance Guarantee be acceptable as 10% of Performance Guarantee.	Insurance Guarantees are not acceptable. In case of JV, the Performance Security must be in the name of JV. "JV" means any joint venture, consortium or other unincorporated grouping of two or more persons as referred to in GCC 1.14."

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S. No	Bidders Queries / Observations	Response
	Can one partner of JV Submit a complete guarantee on his individual name on behalf of JV	
22	The Bid Security may please be accepted in the shape of an Insurance Bond.	Insurance Guarantees are not acceptable, therefore, follow the as issued bidding documents.
23	Every Road Bridge should be separate contract.	The request cannot be entertained, therefore, follow the as issued bidding documents.
24	Subcontractor should be allowed with a specific percentage of work.	The request cannot be entertained, therefore, follow the as issued bidding documents.
25	JV Criteria should be relaxed in every portion.	The request cannot be entertained because in Section-III minimum requirement is kept for JV partner, therefore, follow the as issued bidding documents.
26	From above rated and non-rated, which criteria will be used to evaluate the lots and packages quoted by the bidders.	Rated criteria are not proposed under this procurement. Award criteria are described in Section III.
27	If a bidder or JV has only two projects with a value that can fulfill the maximum required amount for two projects, can they bid for all lots or packages by repeating the same two projects (Work Order & Completion Certificate) to fulfill the criteria for each lot or package.	Yes.
28	If a bidder or JV fulfills the maximum required Financial Resources and Construction Turnover, can they bid for all lots or packages by using the same amount of Financial Resources (Credit Line Certificate) and Turnover to meet the criteria for each lot or package.	Yes.
29	Does Experience, AACT, Financial Resources Requirement is separate for each Package / Lot,	Yes, subject to fulfillment of all the criteria mentioned in the issued bidding document.

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S. No	Bidders Queries / Observations	Response
	and that can be applied to all Lots / Packages for Evaluation and Contract Award.	
30	What is the Project Requirement for ONE LOT under Specific Construction & Construction Management Experience?	Please refer to Specific Construction and Construction Management Experience criteria defined within the RfP.
31	What is the Project Requirement for ONE PACKAGE under Specific Construction & Construction Management Experience?	Please read and go through the bidding document – the bidding document are very much clear.
32	What is the format / documents requirement to show the Specific Experience in Managing ES aspects like; Traffic Management practice, local cultural heritage protection practice, work at height and fall protection, control of infectious and communicable diseases?	Please refer to bidding forms within the RfP.
33	DAAB shall be comprised of Sub-Clause 21.1 Section-IX Particular Conditions of Contract. We seek clarification about the payment procedure for DAAB Members and further request that instead of three members, it should be reduced to “Sole Member” to minimize the expenses.	DAAB composition and payment for the members are clearly explained in the PCC.
34	We have carried out the site inspections of all the packages and have observed that the lots itself consists of roads which are far away from each other making it technically unfeasible for contractors and may cost more to the Employer.	The Lots and Packages have been prepared based on the market assessment. Therefore, please follow the as issued Bidding Document.
35	We request to rationalize the Qualification Criteria in accordance with the Pakistan Engineering Council requirement to ensure that the Contractors belonging to Khyber Pakhtunkhwa	The correspondent responses are already given above.

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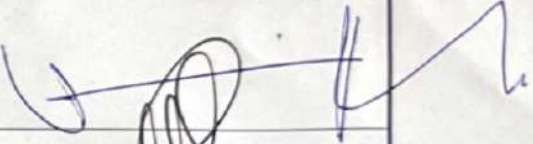
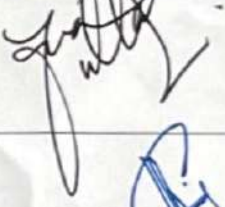
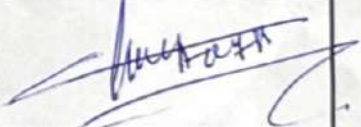
S. No	Bidders Queries / Observations	Response
	may get the opportunity to qualify in the bidding process. Also please reduce the bank guarantee requirement to 10% and convert it into Insurance Bond from any AA Rating Company as is currently the practice for construction contracts in Khyber Pakhtunkhwa.	
36	The Costs of General Items, Provisional Sums or other non-civil works items may be fixed enabling the contractors to offer their rates against these services.	Specific amount / cost has been fixed against General Item in each package and due payment thereof will be dealt with in accordance with the BOQ by complying the given desired specifications / quality etc.
37	The contractor community has got reservations over the law and order situation in the project area.	There is no issue of law and order situation in the proposed project areas and these are fully under the control of the Government.
38	Will the department ensure timely possession of site and access thereto so that the machinery of the contractors is fully utilized and could not remain idle?	Yes, there is no ROW problems as the project roads are planned on the existing routes / alignments. Immediately with the commencement, site possession and access thereto will be ensured to the Contractors.
39	The contractor asked for clarification regarding two (02) items unit in the Bill of Quantities, i.e., Item 106biii / 106diii and Item 510 .	The unit for Item 106biii / 106diii has been revised from “Each” to “CM” . For Item 510, although both “CM” and “Kg” are permissible options, it has been decided that bidders shall quote the rate based on the unit “CM” . [Addendum No. 01 issued]

**LOAN 7143-PK: KHYBER PAKHTUNKHWA RURAL ACCESSIBILITY PROJECT
COMMUNICATION AND WORKS DEPARTMENT (C&WD)
GOVERNMENT OF KHYBER PAKHTUNKHWA**

**PRE-BID MEETING OF CIVIL WORKS PROCUREMENT
[PACKAGE-9, PACKAGE-10, PACKAGE-11 & PACKAGE-12]**

Address: House No. 14 F(A), Khushal Khan Khattak Road, University Town Peshawar, Pakistan
Place: Conference Room, PIU Office, KP-RAP, C&WD Peshawar
Date: 20 October 2025
Time: 10:00 Hours (PST)

(Attendance Sheet of Procurement Committee)

S/No	Name	Designation & Department	Signature
1.	Engr. Ahmad Zeb Afridi	Project Director, Project Implementation Unit, KP-RAP, C&WD, GoKP (Chairman PC)	
2.	Engr. Umair Ahmad Jan	Deputy Director (Contract Management / Coordination), PIU, KP-RAP, C&WD, GoKP (Secretary / Member PC)	
3.	Engr. Farmanullah	Deputy Director Construction-I, PIU, KP-RAP, C&WD, GoKP (Member PC)	
4.	Engr. Shariq Pervez	Deputy Director Construction-III, PIU, KP-RAP, C&WD, GoKP (Member PC)	
5.	Engr. Muhammad Waqar	Procurement Specialist, PIU, KP-RAP, C&WD, GoKP (Member PC)	

ATTENDANCE SHEET

PRE-BID MEETING OF CIVIL WORKS PROCUREMENT [PACKAGE-9, PACKAGE-10, PACKAGE-11 & PACKAGE-12]

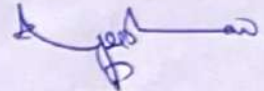
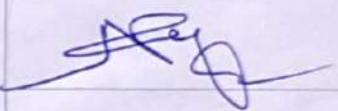
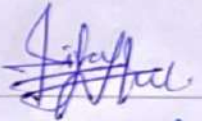
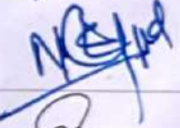
UNDER

KHYBER PAKHTUNKHWA RURAL ACCESSIBILITY PROJECT

Place: Project Implementation Unit, Khyber Pakhtunkhwa Rural Accessibility Project, Communication and Works Department, Government of Khyber Pakhtunkhwa, Peshawar, Pakistan
Address: House No. 14 F(A), Khushal Khan Khattak Road, University Town Peshawar, Khyber Pakhtunkhwa Pakistan

Date: 20 October 2025

Time: 10:00 Hours (PST)

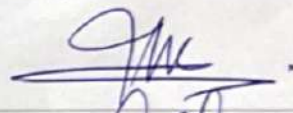
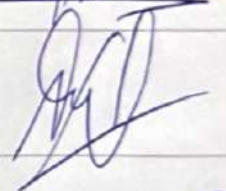
S#	Name and Designation of Bidder's Representative		Name of Bidder and Nationality		Signature of Bidder's Representative
	Name	Designation	Name	Nationality	
1	Zeeskan	Engineer	Gull Ichan	Pakistan	
2	Najib-Ullah	owner	Taru Khel Const Company Pvt Limited	Pakistan	
3	Siraj Hussain	Manager	M/S ZAIN UL ABIDEEN AND SONS	Pakistani	
4	Naveed	authorized representative	New Khan Builders	Pakistan	
5	Abdus Salam	contract specialist	M/s M. Youngs Builders	Pakistan	

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UNDER

KHYBER PAKHTUNKHWA RURAL ACCESSIBILITY PROJECT

S#	Name and Designation of Bidder's Representative		Name of Bidder and Nationality		Signature of Bidder's Representative
	Name	Designation	Name	Nationality	
6	M. Agha	Engg	M.S. A.M-C (Consult)	Pakistan	
7	Baqar Jamel	CEO	FB Construction	Pakistan	
8	M. Asif	Director	HRS Construction Co (Pvt) Ltd	Pakistan	
9	Munir Ali	S.O	AL - Meheer Enterprises	Pakistan	
10					
11					
12					